LCUBE BENEFITS

Benefits for your employees:

Select Invitation to Pre-Launch / Launch

Employees will be invited for a select Pre-Launch / Launch preview. The highlight of a Pre-Launch / Launch of any property is attractive pricing, combined with better inventory availability. Thus, your employees will receive greater choice and preferential prices.

Exclusive & Preferential Pricing

The prices offered to your employees shall be exclusive and at a discount on the retail rates prevailing at the time of purchase. It will offer best price guarantee across all channels. This will ensure great savings for your employees.

Home Loan Assistance Fincorp

Our tie-ups with Banks / NBFCs will ensure that your employees opting for a home loan will have an extremely smooth and hassle-free transaction. These institutions will also provide:

· Processing fee waiver- All cases

· Attractive interest rates- As compared to a laymen

· Priority loan processing- Fincorp

Preferred Payment Plan

We understand that your employees may need assistance / leeway in payment for their property arising due to unforeseen circumstances. Our preferred payment plan is designed to take care of such scenarios, thus reducing mental and financial stress on your employees. We provide a flexible payment period amounting upto Rs.12,500/- for an Aspirational project and Rs.50,000/- for a High end project throughout the payment plan of your employee, without penalising him*.

*In the absence of such a flexible payment period, a customer booking through any other channel has to pay interest @ 18% p.a. in case he/she delays his/her payments.

Dedicated Relationship Manager

After enrolling your Company into the CUBE Programme, we will assign a dedicated relationship manager for your Company who will ensure a hassle-free sales experience for your employees.

Frequently Accessed Links

Cancellation & Retention Policy | Possession process | Registration Process | Name Change Policy | Demand Generation process | Transfer Policy
Payment Handling Process | Customer Interaction Management Policy | Customer Interaction Tagging - L1, L2 & L3 | Customer DNC Process